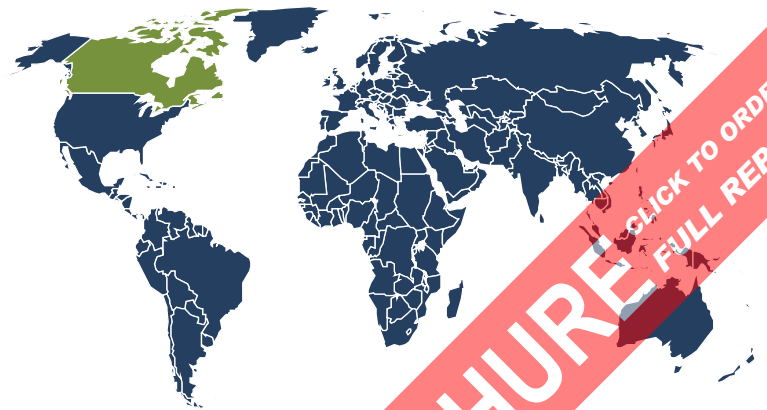




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# Power Tools: Canada

March 2019



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# About This Report

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## Scope

This report forecasts to 2022 power tool demand and production in nominal US dollars at the manufacturer level in Canada. Total demand is segmented by product in terms of:

- electric drills
- electric saws
- electric sanders, polishers, and grinders
- other electric tools such as hammers and impact wrenches
- parts and attachments for electric tools
- pneumatic tools
- other power tools such as hydraulic, powder-actuated, and engine-driven types

Total demand is also segmented by market as follows:

- construction
- consumer
- motor vehicle aftermarket
- industrial and other markets, such as durable goods manufacturing, motor vehicle production, and resource extraction

To illustrate historical trends, total demand is provided in annual series from 2007 to 2017; the various segments and production are reported at five-year intervals for 2007, 2012, and 2017.

Figures for pneumatic tools and other tools also include related parts and attachments. Excluded from the scope of this report are:

- air compressors
- chainsaws
- hand tools such as manual screwdrivers and saws
- machine tools such as CNC equipment
- nail and staple cartridges
- table and wall-mounted saws
- hydraulic jacks

For any given historical year, US dollar amounts are obtained from values expressed in the applicable local currency. These local currency values are converted to US dollars at the average annual exchange rate for that year. For forecast years, the US dollar amounts

## About This Report

assume the same annual exchange rate as that prevailing in 2017. All currency is in US dollars unless otherwise indicated.

Key macroeconomic indicators are also provided with quantified trends. Other various topics, including profiles of pertinent leading suppliers, are covered in this report. A full outline of report items by page is available in the Table of Contents.

## Sources

*Power Tools: Canada* (FA75025) is based on *Global Power Tools*, a comprehensive industry study published by The Freedonia Group. Reported findings represent the synthesis and analysis of data from various primary, secondary, macroeconomic, and demographic sources, such as:

- firms participating in the industry, and their suppliers and customers
- government/public agencies
- intergovernmental and non-governmental organizations
- trade associations and their publications
- the business and trade press
- indicator forecasts by The Freedonia Group
- the findings of other reports and studies by The Freedonia Group

Specific sources and additional resources are listed in the Resources section of this publication for reference and to facilitate further research.

## Industry Codes

Table 6 | NAICS & SIC Codes Related to Power Tools

NAICS/SCIAN 2007		SIC	
North American Industry Classification System		Standard Industrial Classification	
333991	Power-Driven Handtool Manufacturing	3546	Power-Driven Handtools

Source: US Census Bureau

## Freedonia Methodology

The Freedonia Group, a subsidiary of MarketResearch.com, has been in business for more than 30 years and in that time has developed a comprehensive approach to data analysis that takes into account the variety of industries covered and the evolving needs of our customers.

Every industry presents different challenges in market sizing and forecasting, and this requires flexibility in methodology and approach. Freedonia methodology integrates a

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variety of quantitative and qualitative techniques to present the best overall picture of a market's current position as well as its future outlook: When published data are available, we make sure they are correct and representative of reality. We understand that published data often have flaws either in scope or quality, and adjustments are made accordingly. Where no data are available, we use various methodologies to develop market sizing (both top-down and bottom-up) and then triangulate those results to come up with the most accurate data series possible. Regardless of approach, we also talk to industry participants to verify both historical perspective and future growth opportunities.

Methods used in the preparation of Freedonia market research include, but are not limited to, the following activities: comprehensive data mining and evaluation, primary research, consensus forecasting and analysis, ratio analysis using key indicators, regression analysis, end use growth indices and intensity factors, purchase power parity adjustments for global data, consumer and end user surveys, market share and corporate sales analysis, product lifespan analysis, product or market life cycle analysis, graphical data modeling, long-term historical trend analysis, bottom-up and top-down demand modeling, and comparative market size ranking.

Freedonia quantifies trends in various measures of growth and volatility. Growth (or decline) expressed as an average annual growth rate (AAGR) is the least squares growth rate, which takes into account all available datapoints over a period. The volatility of datapoints around a least squares growth trend over time is expressed via the coefficient of determination, or  $r^2$ . The most stable data series relative to the trend carries an  $r^2$  value of 1.0; the most volatile – 0.0. Growth calculated as a compound annual growth rate (CAGR) employs, by definition, only the first and last datapoints over a period. The CAGR is used to describe forecast growth, defined as the expected trend beginning in the base year and ending in the forecast year. Readers are encouraged to consider historical volatility when assessing particular annual values along the forecast trend, including in the forecast year.

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## Resources

### The Freedonia Group

*Global Power Tools*

### Freedonia Industry Studies

*Battery Markets in the US*

*Hand Tools in the US*

*Rechargeable (Secondary) Batteries*

*Tool Storage Products*

### Freedonia Focus Reports

*Batteries: Canada*

*Batteries: United Kingdom*

*Batteries: United States*

*Forestry Equipment: Canada*

*Power Tools: United States*

### Freedonia Custom Research

### Trade Publications

*Chain Store Age*

*Hardware Retailing*

*HBSDealer*

*Machine Design*

*Popular Mechanics*

### Agencies & Associations

Canadian Centre for Occupational Health and Safety

Industrial Supply Association

Power Tool Institute

Statistics Canada

UN Comtrade

US Census Bureau

US International Trade Commission