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# Wood Millwork: United States

June 2017



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# Table of Contents

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<b>1. Highlights</b>	<b>3</b>
<b>2. Market Environment</b>	<b>4</b>
Historical Trends	4
Key Economic Indicators	6
Trade	7
Environmental & Regulatory Factors	8
<b>3. Segmentation &amp; Forecasts</b>	<b>10</b>
Products	10
Doors	11
Cut Stock	13
Molding & Trim	14
Flooring	15
Windows	16
<b>4. Industry Structure</b>	<b>19</b>
Industry Characteristics	19
Market Leaders	20
Andersen Corporation	21
Armstrong Flooring	22
Woodgrain Millwork	22
<b>5. About This Report</b>	<b>23</b>
Scope & Method	23
Sources	24
Industry Codes	24
Resources	25

# List of Tables & Figures

---

Figure 1   Key Trends in US Wood Millwork Demand, 2015-2020	3
Figure 2   US Wood Millwork Demand Trends, 2005-2015	4
Table 1   Key Indicators for US Wood Millwork Demand; 2005, 2010, 2015, 2020 (US\$ bil)	6
Figure 3   US Wood Millwork Trade, 2005-2015 (US\$ mil)	7
Table 2   US Wood Millwork Trade, 2005-2015 (US\$ mil)	7
Figure 4   US Wood Millwork Demand by Product; 2005, 2010, 2015, 2020 (US\$ mil)	10
Table 3   US Wood Millwork Demand by Product; 2005, 2010, 2015, 2020 (US\$ mil)	10
Figure 5   US Wood Door Demand by Market, 2015	12
Figure 6   US Wood Molding & Trim Demand by Market, 2015	14
Figure 7   US Wood Window Demand by Market, 2015	17
Figure 8   US Wood Millwork Demand by Product Share; 2005, 2010, 2015, 2020 (%)	18
Table 4   Leading Suppliers to the US Wood Millwork Market by Product Type	21
Table 5   Industry Codes Related to Wood Millwork	24

# About This Report

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## Scope & Method

This report forecasts US wood millwork demand in US dollars at the manufacturers' level to 2020. Total demand is segmented by product in terms of:

- doors
- cut stock
- molding and trim
- flooring
- windows.

Demand for doors, molding and trim, and windows in 2015 is segmented by market as follows:

- new residential
- residential improvement & repair (I&R)
- new commercial
- commercial I&R.

Re-exports of wood millwork are excluded from demand and trade figures.

Millwork is defined in this report as fabricated wood millwork, including products covered with materials such as metal and plastic. Excluded from the scope of this report are dimension lumber and other wood products manufactured from logs and bolts, millwork fabricated at construction sites, and finished furniture parts and frames. Also excluded from the scope of this report are wood doors, windows, molding and trim, and flooring utilized in applications other than residential and nonresidential buildings (such as transport equipment).

To illustrate historical trends, total demand and the various segments are reported at five-year intervals for 2005, 2010, and 2015.

This report quantifies trends in various measures of growth and volatility. Growth (or decline) expressed as an average annual growth rate (AAGR) is the least squares growth rate, which takes into account all available datapoints over a period. The volatility of datapoints around a least squares growth trend over time is expressed via the coefficient of determination, or  $r^2$ . The most stable data series relative to the trend carries an  $r^2$  value of 1.0; the most volatile – 0.0. Growth calculated as a compound annual growth rate (CAGR) employs, by definition, only the first and last datapoints over a period. The CAGR is used to describe forecast growth, defined as the expected trend beginning in the base year and

## About This Report

ending in the forecast year. Readers are encouraged to consider historical volatility when assessing particular annual values along the forecast trend, including in the forecast year.

Key macroeconomic indicators are also provided with quantified trends. Other various topics, including profiles of pertinent leading suppliers, are covered in this report. A full outline of report items by page is available in the Table of Contents.

## Sources

*Wood Millwork: United States (FF20012)* represents the synthesis and analysis of data from various primary, secondary, macroeconomic, and demographic sources including:

- firms participating in the industry, and their suppliers and customers
- government/public agencies
- national, regional, and international non-governmental organizations
- trade associations and their publications
- the business and trade press
- indicator forecasts by The Freedonia Group
- the findings of other reports and studies by The Freedonia Group.

Specific sources and additional resources are listed in the Resources section of this publication for reference and to facilitate further research.

## Industry Codes

Table 5 | Industry Codes Related to Wood Millwork

NAICS/SCIAN 2007		SIC	
North American Industry Classification System		Standard Industry Codes	
321911	Wood Window and Door Mfg	2421	Sawmills and Planing Mills, General
321912	Cut Stock, Resawing Lumber, and Planing	2431	Millwork
321918	Other Millwork (including Flooring)		

Source: US Census Bureau

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## Resources

### The Freedonia Group

#### Freedonia Industry Studies

*Global Flooring Market*, January 2017

*Molding & Trim in the US*, November 2016

*Commercial Windows & Doors*, August 2016

*Residential Windows & Doors*, July 2016

#### Freedonia Focus Reports

*Construction: United States*

*Flooring: United States*

*Hardware: United States*

*Housing: United States*

*Nonresidential Building Construction: United States*

*Wood-Plastic Composite & Plastic Lumber: United States*

#### Freedonia Custom Research

### Trade Publications

*Builder*

*Building Design & Construction*

*Door & Window Market Magazine*

*Engineering News-Record*

*The Journal of Light Construction*

*Professional Builder*

*Window & Door*

*Wood Products*

### Agencies & Associations

American Architectural Manufacturers Association

American National Standards Institute

Architectural Woodwork Institute

International Code Council

Moulding & Millwork Producers Association

National Association of Home Builders

National Fenestration Rating Council

National Wood Flooring Association

United States Census Bureau

United States Department of Energy

United States Environmental Protection Agency

## About This Report

United States Green Building Council  
United States International Trade Commission  
Window & Door Manufacturers Association  
Wood Component Manufacturers Association  
Wood Products Manufacturers Association