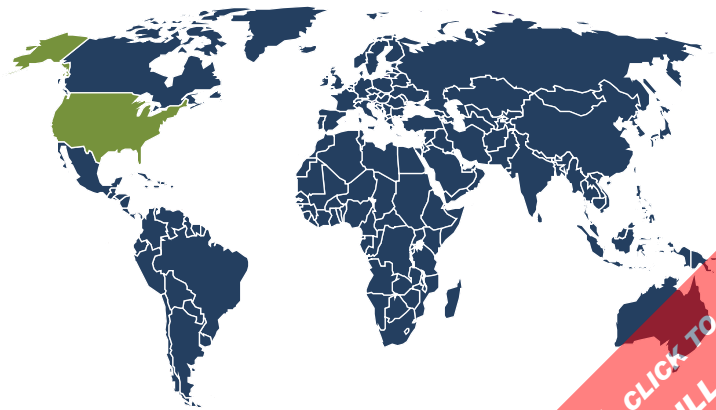




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# Office Furniture: United States

May 2017



## Highlights

### Market Environment

Historical Trends | Key Economic Indicators | Trade | Product Trends  
Distribution Overview

### Segmentation and Forecasts

Products

### Industry Structure

Industry Characteristics | Market Leaders

### Resources

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# About This Report

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## Scope & Method

This report forecasts US office furniture demand and shipments in US dollars at the manufacturers' level to 2021. Total demand and shipments are segmented by product in terms of:

- seating
- modular systems
- desks and tables
- other office furniture such as such as bookcases, credenzas, and filing cabinets.

Sales of used, recycled, and refurbished furniture are excluded from the scope of this report. Re-exports of furniture are excluded from demand and trade figures.

To illustrate historical trends, total demand, total shipments, the various segments, and trade are provided in annual series from 2006 to 2016.

This report quantifies trends in various measures of growth and volatility. Growth (or decline) expressed as an average annual growth rate (AAGR) is the least squares growth rate, which takes into account all available datapoints over a period. The volatility of datapoints around a least squares growth trend over time is expressed via the coefficient of determination, or  $r^2$ . The most stable data series relative to the trend carries an  $r^2$  value of 1.0; the most volatile – 0.0. Growth calculated as a compound annual growth rate (CAGR) employs, by definition, only the first and last datapoints over a period. The CAGR is used to describe forecast growth, defined as the expected trend beginning in the base year and ending in the forecast year. Readers are encouraged to consider historical volatility when assessing particular annual values along the forecast trend, including in the forecast year.

Key macroeconomic indicators are also provided with quantified trends. Other various topics, including profiles of pertinent leading suppliers, are covered in this report. A full outline of report items by page is available in the Table of Contents.

## Sources

*Office Furniture: United States* (FF20013) represents a comprehensive industry study published by The Freedonia Group. Reported findings represent the synthesis and analysis of data from various primary, secondary, macroeconomic, and demographic sources including:

- firms participating in the industry, and their suppliers and customers

## About This Report

- government/public agencies
- national, regional, and international non-governmental organizations
- trade associations and their publications
- the business and trade press
- indicator forecasts by The Freedonia Group
- the findings of other reports and studies by The Freedonia Group.

Specific sources and additional resources are listed in the Resources section of this publication for reference and to facilitate further research.

## Industry Codes

Table 6 | Industry Codes Related to Office Furniture

NAICS/SCIAN 2007		SIC	
North American Industry Classification System		Standard Industry Codes	
337211	Wood Office Furniture Mfg	2521	Wood Office Furniture
337214	Office Furniture (except Wood) Mfg	2522	Office Furniture, Except Wood
337215	Showcase, Partition, Shelving, and Locker Mfg	2542	Office and Store Fixtures, Partitions, Shelving, and Lockers, Except Wood
423210	Furniture Merchant Wholesalers		
442110	Furniture Stores	5021	Furniture
		5712	Furniture Stores

Source: US Census Bureau

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## Resources

### The Freedonia Group

#### Freedonia Industry Studies

*Home Organization Market in the US*, February 2017

*Commercial Roofing*, September 2016

*Commercial Windows & Doors*, August 2016

*Cabinets*, January 2016

*Outdoor Furniture & Grills*, October 2015

#### Freedonia Focus Reports

*Commercial Roofing: United States*

*Commercial Windows & Doors: United States*

*Construction: United States*

*Furniture: United States*

*Household Furniture: United States*

*Nonresidential Building Construction: United States*

*Outdoor Furniture & Grills: United States*

*Repair Services: United States*

*Sleep Products: United States*

#### Freedonia Custom Research

### Trade Publications

*Furniture Magazine*

*Furniture Today*

*Furniture World*

*Independent Dealer*

*MMRB*

*Office Products International*

### Agencies & Associations

Business & Institutional Furniture Manufacturers Association

United States Census Bureau

United States General Services Administration

United States Green Building Council

United States International Trade Commission