



[CLICK TO VIEW](#)

[Table of Contents 2](#)

[List of Tables & Charts 3](#)

[Study Overview 4](#)

[Sample Text, Table & Chart 5](#)

[Sample Profile, Table & Forecast 6](#)

[Order Form 7](#)

[About Freedonia, Custom Research, Related Studies, Corporate Use License 8](#)

Labels

US Industry Study with Forecasts for **2011 & 2016**

Study #2268 | December 2007 | \$4500 | 321 pages

www.freedoniagroup.com



The Freedonia Group

767 Beta Drive

Cleveland, OH • 44143-2326 • USA

Toll Free US Tel: 800.927.5900 or +1 440.684.9600

Fax: +1 440.646.0484

E-mail: info@freedoniagroup.com

Table of Contents

EXECUTIVE SUMMARY

MARKET ENVIRONMENT

General	4
Macroeconomic Outlook	4
Demographic Trends	9
Consumer Income & Spending	12
Manufacturing Outlook.....	15
Retail Sales.....	17
Business Establishments	20
Packaging Trends	22
Packaging Outlook	22
Labeling Trends.....	25
Mailing & Shipping Trends	27
USPS Outlook.....	27
Automation Technologies.....	30
Historical Market Trends.....	32
Pricing Trends.....	34
Regulatory Issues.....	36
Environmental Considerations	38
World Markets.....	40
US Foreign Trade.....	43

TECHNOLOGICAL TRENDS

General	45
Bar Coding Trends	45
Growth Factors.....	47
Applications	48
Packaging & Retail	48
Mailing & Shipping.....	49
Manufacturing & Distribution	49
Other Applications.....	50
Smart Labeling	51
Technologies & Suppliers	54
Applications	56
Competitive Profile	57
Competitive Technologies.....	59
Direct Printing	59
Electronic Shelf Labeling	62

RAW MATERIALS

General	63
Paper	64
Types.....	65
Producers	67
Plastic Films.....	68
Polypropylene	70
Polyvinyl Chloride.....	73
Other Resins	74
Adhesives	78
Inks.....	81
Types.....	81
Technologies.....	82
Other	84

APPLICATION METHODS

General	86
Pressure Sensitive	88
Attributes	90
Materials.....	92
Applications	94
Producers	95
Glue-Applied	95
Attributes.....	97
Materials.....	98
Applications	99
Producers	99
Stretch Sleeve & Heat-Shrink	100
Stretch Sleeves.....	102
Attributes	102
Materials.....	103
Applications	103
Producers	103
Heat-Shrinks.....	104
Types	105
Shrink Sleeve	105
Roll-Fed Shrink.....	106
Materials.....	107
Applications	110
Producers	111
Thermal Transfer	112
Attributes.....	114
Applications	115
Producers	115
In-Mold	116
Attributes.....	119
Materials	121
Applications	122
Producers	123
Other Application Methods	123
Non-Shrink Wraparound	125
Heat-Seal	126
Gummed.....	126

STOCK MATERIALS

General	128
Paper	129
Types.....	130
Application Methods	131
Plastic.....	132
Types.....	134
Application Methods	136
Other	136

PRINTING TECHNOLOGIES

General	138
Flexography	142
Characteristics & Technologies.....	143
Applications	145

Lithography	145
Characteristics & Technologies.....	146
Applications	147
Screen.....	148
Characteristics & Technologies.....	149
Applications	150
Letterpress.....	150
Characteristics & Technologies.....	151
Applications	152
Gravure	152
Characteristics & Technologies.....	154
Applications	156
Digital.....	156
Characteristics & Technologies.....	157
Applications	160
Variable Information Printing.....	162

FUNCTIONS

General	163
Primary Packaging Labels	166
Food Processing	168
Applications	170
Label Types	171
Beverages.....	171
Nonalcoholic Beverages.....	173
Alcoholic Beverages.....	175
Pharmaceuticals	178
Regulatory Factors.....	179
Label Types	180
Cosmetics & Toiletries	181
Applications	183
Label Types	184
Other Primary Packaging	186
Secondary Labels	187
Retail	188
Other Secondary	190
Industrial Labels	192
Decorative Labels.....	195
Mailing & Shipping Labels.....	197
Other Labels	199

INDUSTRY STRUCTURE

General	201
Market Share	204
Label Stock Producers.....	204
Avery Dennison.....	205
Bemis.....	206
Green Bay Packaging.....	206
UPM-Kymmene.....	207
Others	207
Label Printers & Converters	208
Competitive Strategies.....	211
Cost Considerations	214
Mergers & Acquisitions.....	215

(continued on next page)

Table of Contents

INDUSTRY STRUCTURE

(continued from previous page)

Cooperative Agreements.....	221
Manufacturing	222
Marketing	224
Distribution	226

COMPANY PROFILES

Acucote Incorporated	227
Alcoa Incorporated.....	228
Altivity Packaging	229
Anheuser-Busch Companies	230
Applied Extrusion Technologies	231
Arizona Chemical	233
Avery Dennison	234
Bemis Company	240
Brady Corporation	243
CCL Industries	246
Curtis Fine Papers	249
Donnelley (RR) & Sons.....	250
Dow Corning	253
Epsen Hillmer Graphics	254
Exxon Mobil	255
FLEXcon Corporation.....	256
Fort Dearborn.....	260
Fuji Seal International.....	262
Green Bay Packaging	263
Illinois Tool Works.....	265
Intermec Incorporated.....	268
International Paper.....	270
Lintec Corporation	272
Loparex Group	274
Menasha Corporation	275
Miami Systems.....	277
MPI Label Systems	278
Multi-Color Corporation.....	280
Nashua Corporation	283
Nitto Denko Corporation	286
Nordenia International.....	287
Rio Tinto Group	289
Ritrama Duramark.....	291
Scholle Corporation	292
Smurfit-Stone Container	294
Smyth Companies.....	295
Spinnaker Coating.....	297
Standard Register.....	298
Stora Enso	300
3M Company	302
TimeMed Labeling Systems	304
UPM-Kymmene Corporation.....	306
WS Packaging Group	309
Zebra Technologies.....	312
Other Companies Mentioned in the Study.....	315

List of Tables/Charts

EXECUTIVE SUMMARY

1 Summary Table.....	3
----------------------	---

MARKET ENVIRONMENT

1 Macroeconomic Indicators	8
2 Population & Households.....	12
3 Consumer Income & Spending	14
4 Manufacturers' Shipments	17
5 Retail Sales	20
6 Business Establishments.....	21
7 Packaging Shipments by Material.....	25
8 US Postal Service Mail Revenues & Pieces of Mail Handled.....	30
9 Label Sales, 1996-2006	33
Cht Label Sales, 1996-2006	34
10 Label Prices.....	36
Cht World Label Shipments, 2006	42
11 US Foreign Trade in Labels.....	44

TECHNOLOGICAL TRENDS

1 World Bar Coding Equipment Market	46
2 Smart Label Sales.....	54

RAW MATERIALS

1 Raw Material Use in Labels	64
------------------------------------	----

APPLICATION METHODS

1 Label Sales & Shipments by Application Method.....	87
Cht Label Shipments by Application Method, 2006.....	88
2 Pressure Sensitive Label Shipments by Material	90
3 Glue-Applied Label Shipments by Material	97
4 Stretch Sleeve & Heat-Shrink Label Shipments by Type & Material.....	101
5 Thermal Transfer Label Shipments by Material	113
6 In-Mold Label Shipments by Material & Molding Process.....	119
7 Other Adhesive Label Shipments by Material	124

STOCK MATERIALS

1 Label Shipments by Stock Material	129
2 Paper Label Shipments by Type.....	131
3 Paper Label Shipments by Application Method.....	132

4 Plastic Label Shipments by Application Method.....	134
5 Other Label Shipments by Application Method.....	137

PRINTING TECHNOLOGIES

1 Label Shipments by Printing Technology	141
Cht Label Shipments by Printing Technology, 2006.....	141
2 Flexographic Label Shipments by Type ...	143
3 Lithographic Label Shipments by Type ...	146
4 Screen Printed Label Shipments by Type	148
5 Letterpress Label Shipments by Type	151
6 Gravure Label Shipments by Type	153
7 Digital Label Shipments by Type	157

FUNCTIONS

1 Label Demand by Function.....	165
Cht Label Demand by Function, 2006	165
2 Primary Packaging Label Demand by Market	168
3 Food Label Demand	170
4 Beverage Label Demand.....	173
5 Pharmaceutical Label Demand	179
6 Cosmetic & Toiletry Label Demand.....	183
7 Other Primary Packaging Label Demand..	187
8 Secondary Label Demand by Market	188
9 Retail Label Demand.....	190
10 Other Secondary Label Demand.....	192
11 Industrial Label Demand by Market	195
12 Decorative Label Demand	196
13 Mailing & Shipping Label Demand.....	198
14 Other Label Demand	200

INDUSTRY STRUCTURE

1 US Label Sales by Company, 2006	203
Cht US Label Stock Market Share, 2006	205
Cht US Finished Label Market Share, 2006....	210
Cht Avery Dennison Label Operations	213
2 Selected Acquisitions & Divestitures.....	218

Best opportunities are anticipated for the dominant pressure sensitive label segment, although other types such as stretch sleeve and heat-shrink labels will post faster advances.

US shipments to rise 5.1% annually through 2011

US label shipments are forecast to increase 5.1 percent annually to \$18.3 billion in 2011. Best opportunities are anticipated for the pressure sensitive segment, which accounts for the majority of label shipments. However, pressure sensitives will face increased competition from other application methods such as stretch sleeve and heat-shrink labels, which will post more rapid advances. Gains in the stretch and shrink segment will be driven by increased use in the large beverage packaging industry. Advances in resin technologies will also support growth. These include the development of environmentally friendly resins such as polylactic acid, and the popularity of 360 degree graphics, unique container contouring and the “no-label look.” Overall volume growth will remain steady, although label prices are expected to moderate from a high 2006 base, thus limiting value gains to some extent.

Plastic stock materials to continue gains on paper

Paper will continue to dominate the label industry, but will slowly lose market share as the use of plastic stock materials expands rapidly. Advances will be based on the aesthetic and performance advantages of plastic labels; the growing use of plastic packaging; and the



popularity of labeling methods such as pressure sensitive, in-mold, thermal transfer and shrink, which heavily rely on plastic substrates. A healthy pace of new product development, including the more widespread commercialization of environmentally friendly substrates, will also buoy demand for plastics. Oriented polypropylene will exhibit the fastest growth among the major label resins, further supplanting polyvinyl chloride.

Primary packaging to stay largest market; secondary packaging to lead gains

Primary packaging will remain the major market for labels through 2011, although

demand for labels in secondary applications will post the fastest gains overall. A growing interest in the use of labels as a tool to create a strong brand identity in a crowded consumer product marketplace will provide favorable opportunities for labels in the primary packaging industry, as will a rising interest in labels as a means of serving value-added functions such as enhancing security and providing expanded product information. Going forward, secondary labeling will benefit from continued demand for bar coding labels in addition to the utilization of radio frequency identification (RFID) and electronic article surveillance (EAS).

Copyright 2007 The Freedonia Group, Inc.

[Click here to purchase online](#)

Sample Text, Table & Chart

APPLICATION METHODS

Stretch Sleeves

Shipments of stretch sleeve labels are projected to advance at a rate of 3.5 percent per year to \$1.2 billion by 2016. Growth will slow from 2006 to 2011, but will pick up in the early part of the 2010s. This is partially due to demand from the bottle production industry, which is growing. Importantly, gainers in this market are native label types, such as 360 degree graphics, such as shrink sleeve labels, and stretch-shrink wraparound labels. However, the favorable characteristics of stretch sleeves will continue to promote opportunities for this label type through 2016.

SAMPLE TEXT

A favorable outlook for stretch sleeves will also be propelled by technological advances rendering this type of label more attractive as a marketing medium. Examples include scratch-off sections and "magic windows," thermochromatic printing, backside printing of coupons and other promotionals, edge-to-edge "full bleed" printing, and the use of specialty substrates (e.g., metallized and transparent types) and inks (e.g., chemical resistant, ink jet and high gloss).

Attributes -- Stretch sleeves are continuous cylindrical labels, which are slipped over and around plastic containers. No glue or heat is required to hold them in place due to their elasticity, reducing labor and material costs. Other advantages include moisture resistance and 360 degree graphics.

Stretch sleeve labels may be applied either manually or automatically, although both approaches tend to be quite slow relative to other label application methods, topping out at 700 to 800 units per minute. They can easily be manually removed prior to recycling or refilling of the container, and the recovered material is of a high purity, providing environmental benefits vis-a-vis all other labeling systems. Stretch sleeve labels are most commonly printed via flexography.

102

Copyright 2007 The Freedonia Group, Inc.

TABLE IV-1

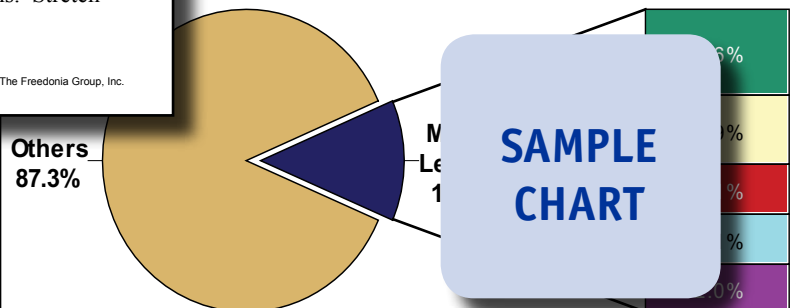
RAW MATERIAL USE IN LABELS
(million pounds)

Item	1996	2001	2006	2011	2016
Label Shipments (mil square meters) lb/square meter					
Raw Material Use in Labels					
Paper					
Plastic Films:					
Polypropylene					
PVC					
Other					
Adhesives					
Inks					
Other					

SAMPLE TABLE

CHART IX-2

FINISHED LABEL MARKET SHARE, 2006
(\$14.0 billion)



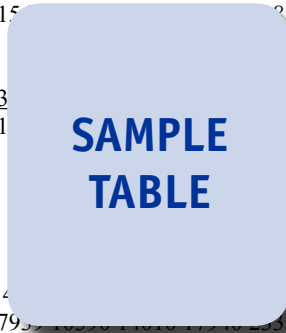
SAMPLE CHART

* includes revenues from Renaissance Mark, acquired by Fort Dearborn in 2007

Sample Profile, Table & Forecast

TABLE VIII-2
PRIMARY PACKAGING LABEL DEMAND BY MARKET
 (million dollars)

Item	1996	2001	2006	2011	2016
Nondurable Goods Shipments (bil \$)	15	18	21	24	28.5
\$ labels/000\$ nondurables					2.7
Primary Packaging Label Demand	3	4	5	6	7.30
Food Processing	1	1	1	1	1.70
Beverages					1.40
Pharmaceuticals					1.30
Cosmetics & Toiletries					1.10
Other					1.80
% primary Label Demand	2	2	2	2	2.5
	79	79	79	79	23



COMPANY PROFILES

Curtis Fine Papers
 Main Street, Guardbridge
 St. Andrews Fife
 Scotland
 United Kingdom
 44-1334-
 http://www

Sales: \$
 Employe

Key Proc

SAMPLE PROFILE

Curtis Fine Papers is a manufacturer and supplier of uncoated fine papers. The Company divides its operations into four main divisions: Curtis Graphical; Curtis Convert; Curtis Secure; and Curtis Publishing.

The Company engages in the US labels industry through the Curtis Convert and Curtis Secure divisions. The Curtis Convert division specializes in the production papers that can be altered by converters for applications including wine labels, luxury packaging, greeting cards, mount boards, swing tickets, carrier bags, map paper, social stationary and drawing papers. Curtis Convert offers both stock and custom label paper options. The products feature wet-strength, wet-glue and self-adhesive properties and also offer efficient printability. The division's range of printing and finishing capabilities include hot foil blocking, embossing, debossing, bronzing, ultraviolet varnishing, die cutting and lithographic processes. In August 2006, the Curtis Convert division expanded its range of label papers with the introduction of ARISTOCRAT uncoated papers, which are made in various textures and shades for the wine and spirit market. ARISTOCRAT label papers include self-adhesive, recycled and watermarked types.

249 Copyright 2007 The Freedonia Group, Inc.

"Food Processing -- Label demand in food processing is projected to rise 5.6 percent per year to \$4.3 billion in 2011. The food industry will continue to comprise the largest single primary packaging label market, accounting for more than 50 percent of primary packaging label demand in 2011, supported by growth in processed food output and the popularity of smaller serving sizes."

--Section VIII, pg. 168

OTHER STUDIES

Converted Flexible Packaging

US converted flexible packaging demand will grow 4.2% annually through 2011. Gains will be driven in part by advantages over most rigid packaging and by developments in breathable and self-venting films and resealable features. Pouches will be the fastest growing type while bags remain the largest segment. This study analyzes the \$13.4 billion US converted flexible packaging industry, with forecasts for 2011 and 2016 by material, product and market. It also evaluates market share and profiles major players.

#2275 11/2007 \$4600

Stretch & Shrink Film

US stretch and shrink film demand will grow 4.7% annually through 2011, driven in part by retail trends favoring shrink-wrapped multipacks and pallet wrap. Stretch and shrink film will grow at a similar pace, with stretch film remaining the larger segment. The dominant resin, LDPE, offers the best growth opportunities. This study analyzes the \$3.7 billion US stretch and shrink film industry, with forecasts for 2011 and 2016 by type, market and resin. It also evaluates market share and profiles major players.

#2254 10/2007 \$4400

Active & Intelligent Packaging

US demand for active and intelligent packaging will grow 13% yearly through 2011. Intelligent packaging will grow the fastest, driven by the emergence of lower cost time-temperature indicator (TTI) labels. Active packaging will be paced by gas scavengers. Pharmaceuticals, beverages and food will offer the best market prospects. This study analyzes the US active and intelligent packaging industry, with forecasts for 2011 and 2016 by product and market. It also details market share and profiles major players.

#2236 08/2007 \$4400

World Labels

The global label market will grow 5.5% annually through 2011, driven by the diffusion of advanced logistics in developing areas and the development and penetration of smart radio frequency and value-added labels. The best gains will occur in emerging economies. This study analyzes the \$67 billion world label industry, with forecasts for 2011 and 2016 by label material, application method, printing technology, world region and for 21 major countries. It also evaluates market share and profiles major players.

#2219 06/2007 \$5500

World Pressure Sensitive Tapes

The global market for pressure sensitive adhesive (PSA) tapes will grow 4.7% yearly through 2010. Demand will benefit from a firming global economy and advantages over other joining, sealing and bonding methods. Corrugated carton sealing tapes will remain dominant while technical and specialty tapes grow the fastest. This study analyzes the \$20.5 billion world PSA tape industry for 2010 and 2015 by type, material, world region and for 23 countries. It also evaluates market share and profiles 42 players.

#2169 03/2007 \$5500

About The Freedonia Group

The Freedonia Group, Inc., is a leading international industry market research company that provides its clients with information and analysis needed to make informed strategic decisions for their businesses. Studies help clients identify business opportunities, develop strategies, make investment decisions and evaluate opportunities and threats. Freedonia research is designed to deliver unbiased views and reliable outlooks to assist clients in making the right decisions. Freedonia capitalizes on the resources of its proprietary in-house research team of experienced economists, professional analysts, industry researchers and editorial groups. Freedonia covers a diverse group of industries throughout the United States, the emerging China market, and other world markets. Industries analyzed by Freedonia include:

- Chemicals • Plastics • Life Sciences • Packaging • Building Materials • Security & Electronics • Industrial Components & Equipment • Automotive & Transportation Equipment • Household Goods • Energy/Power Equipment

[Click here to learn more about Freedonia](#)

Freedonia Custom Research

Freedonia Custom Research delivers the same high quality, thorough and unbiased assessment of an industry or market as an industry study. Since the research initiative is based upon a company's specific needs, companies harness Freedonia's research capabilities and resources to answer unique questions. When you leverage the results of a Freedonia Custom Research engagement, you are able to obtain important answers to specific questions and issues associated with: mergers and acquisitions, new product launches/development, geographic expansion, entry into new markets, strategic business planning, and investment and funding decisions.

Freedonia Custom Research is ideal for companies seeking to make a strategic difference in the status quo and focus on future business growth. Working side by side with clients, Freedonia's team is able to define a research project that is custom-tailored to answer specific questions and provide the basis from which a company can make informed business decisions.

[Click here to learn more about Custom Research](#)



[Click here for complete title list](#)

[Click here to visit freedoniagroup.com](http://www.freedoniagroup.com)