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# World Industrial Fasteners

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Industry Study with Forecasts for **2012 & 2017**

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*Fastener demand will be driven by increases in world economic output, fixed investment activity, manufacturing production, and aerospace equipment and motor vehicle output.*

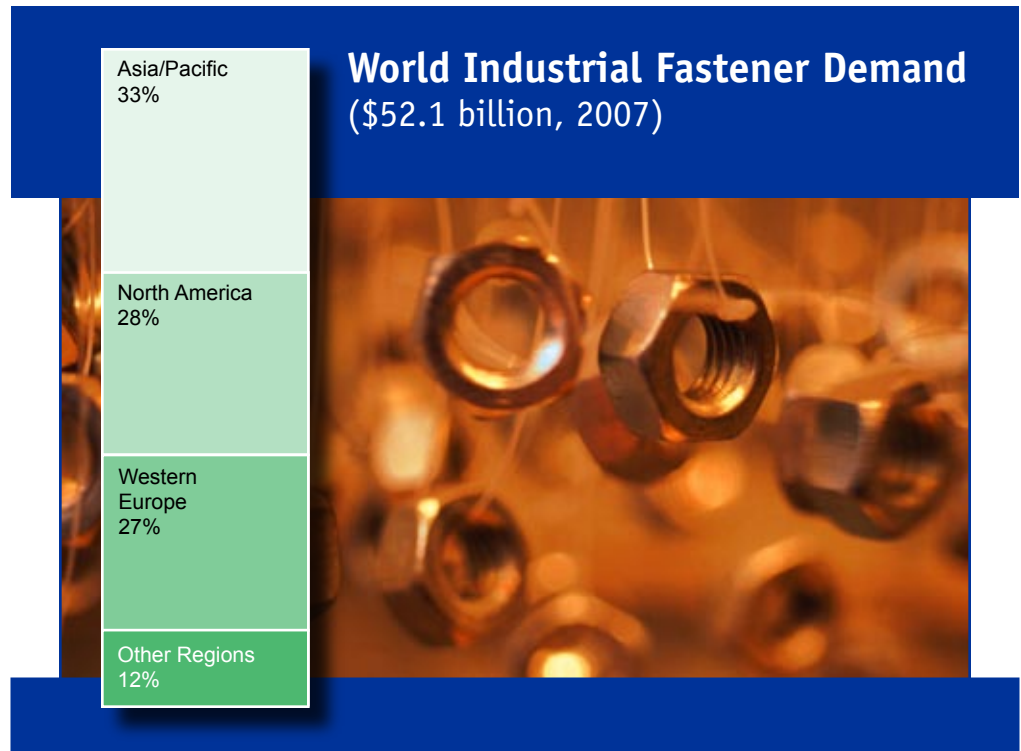
## Global demand to rise 4.8% yearly through 2012

Global demand for industrial fasteners is projected to increase 4.8 percent annually to \$66 billion in 2012. Fastener demand will be driven by increases in world economic output, fixed investment activity, manufacturing production, and aerospace equipment and motor vehicle output. However, the use of new materials and production methods that reduce the number of fasteners required in motor vehicles and some aircraft will limit future market gains.

## Emergent economies to outpace mature markets

Market advances in the world's emergent economies will considerably outpace demand gains in the world's more advanced, mature ones. Thus, industrial fastener demand growth in Asia, the Africa/Mideast region, Eastern Europe and Latin America will easily exceed growth in the US, Western Europe and Japan. China will register the largest gains of any national market as the country continues its development as an economic power and as its manufacturing and fixed investment activity continue to climb. In 2008, China will surpass Japan to become the second largest fastener market in the world, after the US.

Although the rate of increase in industrial fastener demand will be less than in developing nations or regions, demand



in the US, Western Europe and Japan will still grow considerably. Sales growth will be spurred by generally favorable economic conditions, continued fixed investment growth and higher income levels. These areas will remain the most intensive users of industrial fastening products, reflecting the advanced industrial and technological base of their economies.

## Aerospace-grade fasteners to outpace standard types

Demand growth for aerospace-grade fasteners exceeded that for standard fasteners between 2002 and 2007. Robust activity in the commercial and military aircraft industries during this

period contributed greatly to this trend. However, as demand for high-integrity fasteners levels off, standard fasteners will again emerge as the fastest growing product group, in line with historical norms. The motor vehicle industry will remain the largest consuming sector for industrial fasteners, accounting for about one-third of total fastener demand through 2012. However, electrical and electronic equipment will be the fastest growing market. Fastener suppliers will benefit from increases in the global output of items such as digital cameras and multifunction wireless communication devices. Demand for fasteners used in industrial machinery and fabricated metal products will also increase at above-average rates.



## Sample Text, Table & Chart

### ASIA/PACIFIC

#### Taiwan: Supply & Demand

Taiwan is the fifth largest producer of industrial fasteners in the world behind the US, Japan, China and Germany. With shipments valued at US\$3.3 billion in 2007, Taiwan makes its biggest mark as an export leader. In 2007, Taiwan ran a foreign trade surplus on fasteners equivalent to nearly four times its consumption. Serving customers throughout the world, the Taiwanese fastener industry leveraged low labor and materials costs -- advantages magnified by significant economies of scale -- into a formidable export position in the world fastener industry. The country's fastener shipments grew at an 11.4 percent annual pace from 2002 to 2007, above both global averages.

Demand for industrial fasteners in Taiwan totaled US\$1.5 billion in 2007. Fastener consumption in Taiwan, though dwarfed by domestic industry's output, is at a comparatively high intensity (relative to such measures as gross fixed investment and net value-added) by regional standards, reflecting the presence of electronics, industrial machinery and motor vehicle industries, as well as the existence of substantial construction-related fastener demand. Taiwanese fastener consumption grew at a 5.2 percent annual rate from 2002 to 2007, faster than the Asia/Pacific region overall.

Shipments of industrial fasteners from Taiwan are projected to increase 2.5 percent annually through 2012 to US\$3.5 billion. Despite Taiwan's efforts to push its fastener product mix toward higher-end fasteners, its net foreign trade surplus as a percentage of production will begin to decline slowly as the result of growth in production from even lower cost producing countries, such as India and Malaysia. This effect will be the result, in part, of local companies investing in manufacturing plants in countries where costs are e

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**SAMPLE  
TEXT**

TABLE VI-12

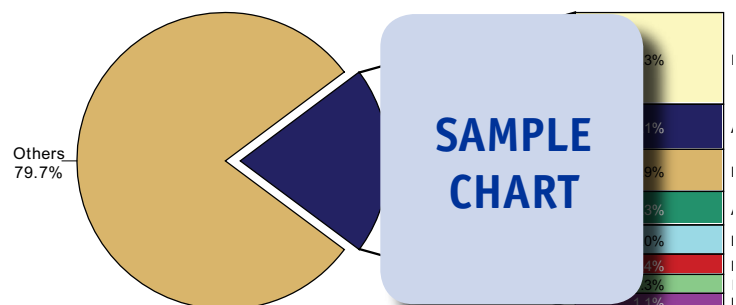
TAIWAN INDUSTRIAL FASTENER DEMAND  
 BY PRODUCT & MARKET  
 (million US dollars)

Item	1997	2002	2007	2012	2017
Industrial Fastener Demand	300	350	400	450	500
By Product:					
Standard	150	160	170	180	190
Externally Threaded	75	80	85	90	95
Internally Threaded	75	80	85	90	95
Nonthreaded	0	0	0	0	0
Application-Specific	100	110	120	130	140
Aerospace-Grade	50	60	70	80	90
By Market:					
Original Equipment Manufacturing	150	160	170	180	190
Motor Vehicles	75	80	85	90	95
Electrical & Electronic Equipment	75	80	85	90	95
Industrial Machinery	100	110	120	130	140
Fabricated Metal Products	50	60	70	80	90
Other OEM	25	30	35	40	45
Aerospace	12.5	15	17.5	20	22.5
All Other	12.5	15	17.5	20	22.5
MRO & Other	50	60	70	80	90

**SAMPLE  
TABLE**

CHART VIII-1

WORLD INDUSTRIAL FASTENER  
 MARKET SHARE BY COMPANY, 2007  
 (\$52.1 billion)



**SAMPLE  
CHART**

## Sample Profile, Table & Forecast

### COMPANY PROFILES

#### Gem-Year Industrial Company Limited

Number Eight, Gem-Year Road, EDZ Jiashan  
 Zhejiang  
 China  
 86-573-4  
 http://wv

Sales: \$  
 Employr

Key Proc

**SAMPLE  
PROFILE**

Gem-Year is a leading worldwide producer of industrial fasteners. The Company's products are sold throughout the Asia/Pacific region, Europe and the Americas. In January 2007, Gem-Year launched an initial public offering of its stock on the Shanghai Stock Exchange.

The Company is involved in the global industrial fastener market through the production of GEM-YEAR and CYI fasteners. Among Gem-Year's products are hex-head and carriage bolts; hex, hex socket countersunk head, self-drilling, dry wall, tapping and hex lag screws; and threaded rods. These fasteners can be used in the production of automobiles, bicycles, electronic power equipment, furniture, household appliances, motorcycles and steel structures.

Gem-Year maintains a manufacturing site in Jiashan, Zhejiang, China that encompasses 170,000 square meters of production space. The facility can produce up to 200,000 metric tons of fasteners per year. In addition, Gem-Year maintains a warehouse at the Jiashan site that has the capacity to store up to 100,000 metric tons of goods. In China, Gem-Year maintains 33 sales offices. The Company also markets its products through a global sales network with locations throughout the

TABLE VI-11

### TAIWAN INDUSTRIAL FASTENER SUPPLY & DEMAND (million US dollars)

Item	1997	2002	2007	2012	2017
Gross Domestic Product (bil 2006 US\$)					10
% fixed investment					9
Gross Fixed Investment (bil 2006 US\$)					1
\$ fasteners/000\$ GFI					7
Mfg Value-Added (bil 2006 US\$)					33
\$ fasteners/000\$ MVA					58
Industrial Fastener Demand					10
net exports	12				50
Industrial Fastener Shipments	1560	1950	3340	3800	4550

**SAMPLE  
TABLE**

"Industrial fastener demand in Taiwan is forecast to expand 5.9 percent annually through 2012 to US\$1.0 billion, rising faster than shipments but moderating considerably from the 2002-2007 period. Market advances will be driven by increases in both capital spending and manufacturing output. Further growth in the country's large electronics industry is also expected to contribute to future fastener sales gains. These trends will be bolstered by ..."

--Section VI, pg. 189



**OTHER STUDIES**

**Gasket & Seals**

This study analyzes the US gasket and seal industry. It presents historical demand data (1997, 2002 and 2007) and forecasts for 2012 and 2017 by product (e.g., o-rings, flexible seals and packings, diaphragm seals, body seals, rotary oil seals, axial and mechanical face seals, compression packings), and by market (e.g., motor vehicles, industrial machinery, electrical and electronic products). The study also considers market environment factors, details industry structure, evaluates company market share and profiles major players.

#2416 ..... 11/2008..... \$4700

**Builders' Hardware**

US builders' hardware demand will rise to \$11 billion in 2012, driven by a recovery in housing. Locks and other safety devices will remain the largest segment and grow the fastest, especially electromechanical types. Furniture will continue as the largest application while safety and protection products and cabinets lead gains. This study analyzes the US builders' hardware industry, with forecasts for 2012 and 2017 by material, product, application, market and region. It also evaluates market share and profiles industry players.

#2379 ..... 09/2008..... \$4600

**Industrial Rubber Products**

US demand for industrial rubber products will reach \$18.6 billion in 2012, buoyed by accelerating motor vehicle production and strong growth in the aerospace industry. Mechanical rubber goods will remain the largest segment, while other miscellaneous industrial products such as geomembranes will grow the fastest. This study analyzes the US industrial rubber product industry, with forecasts for 2012 and 2017 by product and market. It also evaluates company market share and profiles leading competitors.

#2361 ..... 05/2008..... \$4600

**Automotive Coatings, Adhesives & Sealants**

US demand for automotive coatings, adhesives and sealants will reach \$5.3 billion in 2012. Slow gains in the dominant coatings segment will offset faster growth in adhesives and sealants. Design trends will favor adhesives over mechanical fasteners and liquid over mechanical gaskets. This study analyzes the \$4.6 billion US automotive coating, adhesive and sealant industry, with forecasts for 2012 and 2017 by product, application and market. It also evaluates market share and profiles industry competitors

#2317 ..... 05/2008..... \$4500

**Industrial Fasteners in China**

Demand in China for industrial fasteners will grow 9.4% annually through 2010. Nonthreaded sales will lead gains among standard types, with externally threaded fasteners remaining dominant. Aerospace-grade fasteners will outpace standard products. Construction will be the fastest growing market. This study analyzes the ¥25.6 billion Chinese industrial fasteners industry, with forecasts for 2010 and 2015 given by type and market. This study also evaluates company market share and profiles major players.

#2187 ..... 06/2007..... \$4900

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