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Waxes

US Industry Study with Forecasts for **2019 & 2024**

Study #3271 | May 2015 | \$5200 | 265 pages

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Volume increases will be based on continued growth in manufacturing and residential construction, while weakness in the packaging industry and most consumer and commercial applications will limit gains.

US demand to rise 1.8% annually through 2019

US demand for waxes is forecast to grow 1.8 percent annually through 2019 to nearly three billion pounds, with value demand reaching \$3.2 billion. Increases in volume terms will be supported by continued growth in manufacturing and residential construction activity. However, advances will be limited by a challenging environment for waxes in the packaging industry, as well as weak growth in most consumer and commercial applications. The supply and market share of different wax types will remain dynamic as changes in the global petroleum refining industry impact the supply and pricing of petroleum derived waxes, as crude oil and natural gas prices impact synthetic wax capacity, and as agricultural commodity prices impact production of natural waxes.

Industrial applications to be fastest growing market

Continued strengthening of the economy will support growth in the US manufacturing sector, which in turn will continue to drive industrial wax demand, particularly in coatings and inks, adhesives, and plastic and rubber processing. While these applications typically employ the most cost-effective waxes, demand is expected to grow for waxes that increase production efficiency and lower input costs. The fastest increases in wax demand will be in the manufacture of building boards, spurred on by robust increases in residential construction

US Wax Demand, 2019 (\$3.2 billion)



Petroleum & Mineral

Synthetic

Natural

activity. In contrast, rising interest in sustainability and demand for recyclable alternatives will reduce the use of waxes in paper and paperboard packaging. Growth in industrial wax demand will be healthy going forward, while the outlook for consumer and commercial wax consumption will not be as strong, restrained by the general maturity of these wax applications. Long term trends away from the use of polish on automobiles and flooring will further limit growth.

Wax supply, market share to remain dynamic

Petroleum waxes are expected to face supply issues as major refiners shift away from producing the lower quality

base oils from which petroleum waxes are derived. Additionally, refiners are increasingly turning to catalytic dewaxing technologies, which do not produce wax as a byproduct. Limited supplies will continue to raise petroleum wax prices, benefiting synthetic and natural wax alternatives. The use of synthetic waxes as additives to create high-performance, low-cost wax blends is expected to be a major area of focus for product development. While synthetic waxes will generally benefit from the shift toward higher quality base oils by refiners, synthetic Fisher-Tropsch waxes will face their own supply shortages due to the delay or cancellation of new gas-to-liquids (GTL) projects in the US following the collapse of crude oil prices in 2014.

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Sample Text, Table & Chart

MARKETS

Adhesives & Sealants Industry Outlook -- US shipments of adhesives and sealants are expected to grow annually through 2019 at a rate of 1.5 percent to \$1.5 billion. The market is expected to grow in construction combined with manufacturing and assembly, adhesives and sealants in manufacturing and assembly, and adhesives and sealants in transportation. Adhesive technology is expected to continue to drive growth. Adhesive technology is expected to continue to drive growth. Adhesive technology is expected to continue to drive growth. Adhesive technology is expected to continue to drive growth.

The fastest annual growth through 2019 is expected for reactive adhesives and sealants, driven by rising demand in major markets (e.g., manufacturing and assembly, construction) and trends favoring higher value materials. Silicone and polyurethane adhesives and sealants will post the most rapid gains among reactive types, supported by their superior performance characteristics. Hot-melt products will register near average advances, as their rapid cure rates continue to promote their use in markets such as packaging that requires fast processing speeds. In addition, hot-melt adhesives' lack of volatile organic compound (VOC) emissions will continue to benefit demand.

Manufacturing and assembly will continue to be the largest market for adhesives and sealants. Within this market, the tapes and coatings segment is expected to remain the leading outlet for adhesives, coatings, and sealants. Healthy advances in the production of pressure sensitive tapes and coatings. Among other segments, solid increases are expected in the machinery, motor vehicle, and electrical and electronic markets. Adhesives and sealants will continue to displace alternative fasteners.

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SAMPLE
TEXT

TABLE IV-3

REFINED PARAFFIN WAX DEMAND BY MARKET
(million dollars)

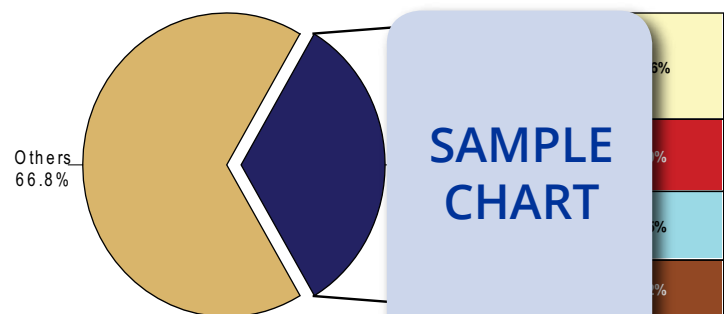
| Item | 2004 | 2009 | 2014 | 2019 | 2024 |
|--|------|------|------|------|------|
| Nondurable Goods Shipments (bil 2009\$) lb paraffin/000\$ nondurables | | | | | |
| Refined Paraffin Demand (mil lb) \$/lb | | | | | |
| Refined Paraffin Wax Demand | | | | | |
| Candles & Decoratives | | | | | |
| Paper & Paperboard | | | | | |
| Plastics & Rubber | | | | | |
| Other Markets | | | | | |
| % refined | | | | | |
| Total Paraffin Wax Demand | | | | | |

SAMPLE
TABLE

Source: The Freedonia Group, Inc.

CHART VIII-1

WAX MARKET SHARE BY COMPANY, 2014
(\$2.4 billion)



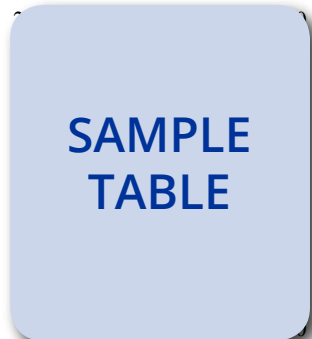
SAMPLE
CHART

Sample Profile & Table, & Study Coverage

TABLE V-2
POLYMER WAX DEMAND
 (million dollars)

| Item | 2004 | 2009 | 2014 | 2019 | 2024 |
|---|------|------|------|------|------|
| Nondurable Goods Shipments (bil 2009\$) lb wax/000\$ nondurables | | | | | |
| Polymer Wax Demand (mil lb) \$/lb | | | | | |
| Polymer Wax Demand Polyethylene | | | | | |
| Other Polymer Waxes | | | | | |
| % polymer Synthetic Wax Demand | | | | | |

Source: The Freedonia Group, Inc.



COMPANY PROFILES

Armored AutoGroup Incorporated
 44 Old Ridgebury Road, Suite 300
 Danbury, CT 06810
 203-205-2000
 http://www.armoredauto.com

Sales: \$ (SEC)
 US Sales: \$ (SEC)
 Employ: (SEC)

Key Products: (SEC) products

Armored AutoGroup Inc. provides a wide range of automotive appearance products and performance chemicals under the ARMOR ALL and STP brand names. The Company operates in two segments: North America and International. Armored AutoGroup is 91.3-percent owned by Avista Capital Partners (New York, New York).

The Company participates in the US waxes industry through the North America segment, which had 2014 sales of \$220 million. The segment includes automotive care products marketed and sold in the US and Canada under the ARMOR ALL and STP brand names. Among the North America segment's ARMOR ALL products are EXTREME SHIELD WAX, PREMIUM WASH & WAX + PROTECT, and ULTRA SHINE WASH & WAX wax-based automotive appearance products.

EXTREME SHIELD WAX polymer-based wax is formulated to protect automotive exteriors and repel dirt and grime. The Company's PREMIUM WASH & WAX + PROTECT wash/wax product incorporates carnauba wax and a pearlescent polymer that is intended to minimize water on a vehicle after rinsing. ULTRA SHINE WASH & WAX wash/wax product is based on carnauba wax and features cleaning

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STUDY COVERAGE

This Freedonia study, *Waxes*, presents historical demand data (2004, 2009, 2014) plus forecasts (2019, 2024) by type (petroleum & mineral, natural, synthetic) and market. The study also considers key market environment factors, examines the industry structure, evaluates company market share and profiles 39 US industry competitors.

Related Studies

Amines

This study analyzes the US amines industry. It presents historical demand data (2004, 2009 and 2014) and forecasts (2019 and 2024) by product (e.g., ethanolamines, alkylamines, fatty amines, specialty amines, ethyleneamines, polyetheramines) and market (e.g., cleaning products, agricultural chemicals, personal care products, natural gas processing, water treatment, lubricants, wood treatment). The study also considers market environment factors, details industry structure, evaluates company market share and capacity share, and profiles industry players.

#3292.....July 2015.....\$5200

Adhesives & Sealants

US demand for adhesives and sealants is forecast to increase 2.8 percent per year to 6.4 billion pounds in 2019, valued at \$12.8 billion. Reactive adhesives and sealants will be the fastest growing types. The construction market will lead gains, while the manufacturing and assembly market will remain the largest segment. This study analyzes the 5.6 billion pound US adhesives and sealants industry, with forecasts for 2019 and 2024 by product and market. The study also evaluates company market share and profiles industry players.

#3257.....February 2015.....\$5400

Surfactants

US demand for surfactants will rise 3.2 percent per year to 10.9 billion pounds in 2018, valued at \$14.4 billion. Industrial markets will grow the fastest, benefiting specialty surfactants the most. Personal care products will also offer good market opportunities, led by surfactants that are gentle on skin and hair and are environmentally sustainable. This study analyzes the 9.3 billion pound US surfactants industry, with forecasts for 2018 and 2023 by market and product. The study also evaluates company market share and profiles industry participants.

#3247.....January 2015.....\$5200

Construction Chemicals

US demand for chemicals used in on-site construction will rise 8.2 percent annually through 2018 to \$12.1 billion. Sprayed polyurethane foam, cement and asphalt additives, and grouts and mortars will grow the fastest. Higher value formulations will continue to gain market share in response to environmental and performance concerns. This study analyzes the \$8.1 billion US construction chemical industry, with forecasts for 2018 and 2023 by product and application. The study also evaluates company market share and profiles industry players.

#3239.....January 2015.....\$5200

World Industrial & Institutional (I&I) Cleaning Chemicals

Global demand for I&I cleaning chemicals is projected to increase 4.3 percent per year to \$46.3 billion in 2018. The fastest growth will occur in healthcare, due to a rise in the number of hospital stays and concerns about healthcare-associated infections (HAIs). China and the Asia/Pacific region will be the fastest growing markets. This study analyzes the \$37.5 billion world I&I cleaning chemical industry, with forecasts for 2018 and 2023 by product, market, world region, and for 18 countries. The study also evaluates company market share and profiles industry participants.

#3207.....November 2014.....\$6300

About The Freedonia Group

The Freedonia Group, Inc., is a leading international industry market research company that provides its clients with information and analysis needed to make informed strategic decisions for their businesses. Studies help clients identify business opportunities, develop strategies, make investment decisions and evaluate opportunities and threats. Freedonia research is designed to deliver unbiased views and reliable outlooks to assist clients in making the right decisions. Freedonia capitalizes on the resources of its proprietary in-house research team of experienced economists, professional analysts, industry researchers and editorial groups. Freedonia covers a diverse group of industries throughout the United States and other world markets. Industries analyzed by Freedonia include:

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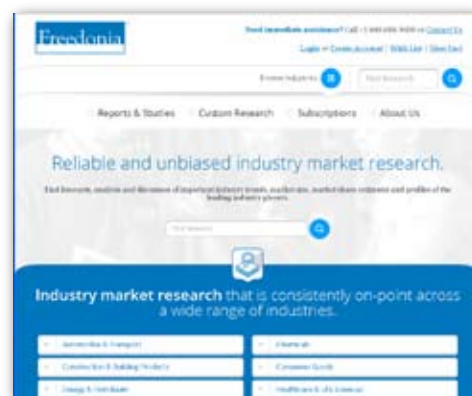
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